

EDUARDO LOPEZ (he/him)

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Profile

Results-oriented finance & accounting student with a proven track record in academic and professional avenues. Diplomatic, personable, and adept at managing time sensitive situations. Highly organized, self-motivated, and proficient with excel and financial modelling. Perform a broad range of functions quickly and accurately in a fast paced environment.

Education

BACHELOR OF COMMERCE (HONOURS) FINANCE & ACCOUNTING

December 2022

University of Manitoba

GPA 4.2/4.5

Relevant Coursework: Corporate Finance, Investment Banking, Canadian Income Taxation, Auditing, Financial Modelling

Awards & Honors: Dean's Honor List, 1st place ASBAA Internal Accounting Case Competition (2021), 3rd Place CFA Research Challenge (2020)

ZURICH UNIVERSITY OF APPLIED SCIENCES (ZHAW)

Zurich, Switzerland

Study abroad coursework in Business Administration.

January 2019 – May 2019

Relevant Coursework: Corporate Strategy and Value Creation, M&A, Portfolio Management

Work Experience

INVESTMENT BANKING SUMMER ANALYST

April 2021 – Present

CIBC Capital Markets, Remote / Toronto, ON

- Gained diverse transaction and industry experience in multiple sectors including Consumer Retail, Manufacturing, Engineering & Construction, Agriculture, Healthcare and Telecom & Technology
- Involved in four buy-side M&A processes, two sell-side M&A processes and several equity financings
- Created company and transaction specific analysis including accretion / dilution, discounted cash flow, leveraged buyouts, deleveraging and credit profiles, financial forecasts and scenario analysis
- Built and maintained trading comparables, precedent transactions and client coverage databases
- Conducted several company specific capital structure reviews including sensitivities around free cash flow, payout ratios, WACC, acquisition capacity and leverage multiples

ACCOUNT INTERN, AUDIT

April 2020 – August 2020

Price Waterhouse Cooper (PwC), Winnipeg, MB

- Participated in audit engagement economics to ensure maximum staff efficiency and profitability for our clients; helped obtain over 70% realization rates for multiple client engagements
- Utilized large data sets to perform data analytics to search for irregularities in certain financial statements line items
- Performed step zero and step one goodwill impairment analysis and reviewed and tested management's cash flow and budget assumptions for a mid-sized, publicly traded packaging company.
- Assisted in preparing all audit deliverables including engagement letters, audit reports, financial statements and audit committee letters.

INVESTMENT ANALYST INTERN

April 2019 – August 2019

Teachers Retirement Allowance Fund (TRAF)

- Helped prepare three investment recommendations that were approved by the investment committee
- Created a 3-statement financial model with projections of a ~10% IRR on a C\$5 million equity investment
- Assisted in preparing a financial model for a C\$200 real estate portfolio
- Helped negotiate the exit of a portfolio investment based on achieving a normalized forward EBITDA estimate and exit multiple based on select precedent transactions
- Maintained several internal portfolio company financial statements on a monthly basis

Additional Experience

STUDENT FUNDRAISER

Sept 2019 – April 2019

University of Manitoba

Sept 2019 – April 2019

- Consistently ranked in the top percentile of fundraisers averaging ~\$25,000 in alumni donations during the semester
- Demonstrated exceptional communication skills while acting as an ambassador to the University
- Engaged alumni from all departments, providing updates and current information about the University of Manitoba

BARISTA

Nov 2018 – Feb 2018

Starbucks

- Oversaw and assisted in maintaining a clean workstation (including floors, work areas, equipment, wall, refrigerators, and meat blocks)
- Exceptional communication skills while acting as an ambassador to the brand
- Great teamwork by cooperating with and assisting workers

Leadership & Activities

3rd Place

May 2021

CFA Research Challenge

- Selected to represent the Asper School of Business, criteria based on outstanding academic performance
- Received hands on mentoring and intensive training in financial analysis
- Analyzed SEC filings to assess target company valuations of strategic buyers compared to those of financial buyers

VICE PRESIDENT

January 2021- Present

Accounting Students Business Association

- Coordinated and planned the strategy around the Business Accounting Student's Case Competition, bringing teams from various universities all over Canada to compete in an accounting-based case competition.

CO-PRESIDENT

Sept 2020- April 2021

University of Manitoba Finance Organization

- Constructed group strategy, team organization, and delegating tasks in a timely and effective manner.
- Strong interpersonal, research, and communication skills

Skills & Interests

Technical: Java, C++, Python, Financial Modelling, QuickBooks Certified, Oracle, MySQL

Language: French

Interests: Volleyball, Ice Hockey, Weightlifting, Boxing, Hiking, Kayaking